

Worthwhile Operational Guidelines & Suggestions

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When to outsource?

When do you know it is time to outsource your manufacturing and/or engineering needs? Here is a list of 10 reasons put together by Martin Michael, Advanced Automation:

- 1. When maintaining internal capabilities is challenged and limited due to inability to find and retain qualified personnel,
- 2. When internal sources, regardless how good they are, become limited in bringing broad exposure to valuable lessons already learned by other companies and/or industries,
- 3. When maintaining 24/7 cross shift coverage in multi-shift facilities is cost prohibitive, resulting in lower end-shift production,
- 4. When your best internal people are spending all their time to keep the plant running, instead of looking for ways to make it more efficient, productive and competitive,
- 5. When capital improvement projects for the implementation of technology begin to become the business, rather than be an operational enabler that support the business,
- 6. When the dynamics of your business require the benefit of multiple independent skill sets at different times,
- 7. When the plant spends more time collecting and compiling operational data than finding ways to improve operational elements that drive quality and profitability,
- 8. When your operations and/or engineering group tells you that your plant is operating at the maximum effectiveness possible and you know there is always a room for improvement,
- 9. When you are still trying to determine what you gained from the last systems you put in two years after the project was completed,
- 10. When your plant creates so many paper forms that you can wallpaper the plant manager's office with new ones every day.



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